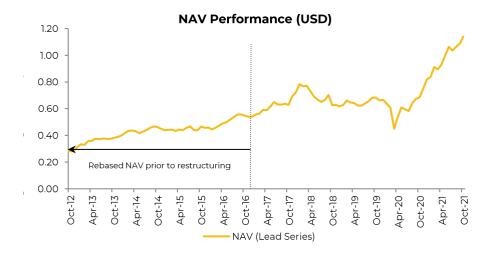


COMPANY SNAPSHOT	COMPANY NAME Vietnam Phoenix Fund Limited	INVESTMENT MANAGER Duxton Capital (Australia)	TOTAL NET ASSETS \$36.63 million
	PORTFOLIO MANAGER Sharon Seet	WEBSITE www.vietnamphoenixfund.com	EMAIL vpf@duxtonam.com

# **CLASS A - Continuation Shares**

NAV/Share	LEAD SERIES	JUL21 SERIES	STRUCTURE	LIQUIDITY
NAV/Silate	\$1.1397	\$1.0692	Open-End Fund	Monthly

The voting rights of all share classes are proportional to the value of shares at the most recent valuation date. As of 31 October 2021, the aggregate voting rights are **36,625,589**.



USD (%)	Cumulative Return			Annualised Return				
	1М	3М	6М	YTD	1Y	3Y	5Y*	<b>7</b> Y*
VPF A (Lead Series)	4.8%	10.1%	22.5%	39.1%	66.1%	22.1%	15.9%	13.8%
VNIndex	7.7%	11.2%	18.1%	32.8%	59.0%	17.5%	15.7%	12.3%

<sup>\*</sup> Includes historical performance of Vietnam Phoenix Fund prior to the restructuring as of 31 Dec 2016. Past performance is not an indicator of future performance.

Top Gainers	Price Change	Contribution to NAV Return
REE Corp (REE)	+14.7%	1.18%
Hoa Phat Group (HPG)	+7.9%	0.80%
Vinhomes (VHM)	+9.2%	0.77%
Top Laggards		
Saigon Cargo Services (SCS)	-1.8%	-0.04%

#### **IDENTIFIERS**

ISIN CODE	KYG9363R1056
BLOOMBERG TICKER	VTNPHXA KY
SEDOL	BDHXLD2

TOP 10 HOLDINGS (%)					
MOBILE WORLD	12.6				
EPT CORP	12.4				

MODILE WORLD	12.0
FPT CORP	12.4
HOA PHAT GROUP	10.4
REE CORP	9.2
VINHOMES	9.2
MBB BANK	7.5
VIETCOMBANK	6.6
ASIA COMMERCIAL BANK	5.5
AIRPORTS CORP	5.0
SSI SECURITIES	4.9
TOTAL	83.3

#### **SECTOR ALLOCATION (%)**

REALESTATE	27.0
FINANCIALS	24.6
CONSUMER	16.8
INFORMATION TECHNOLOGY	12.4
BUILDING MATERIALS	10.4
ENERGY EQUIP & SVCS	5.2
OTHERS*	3.6
TOTAL	100.0

\*Includes Cash & Accruals

# **ASSET BREAKDOWN (%)**

LISTED EQUITIES	103.7
CASH AND ACCRUALS^	-3.7
TOTAL	100.0

^Adjusted to include pending redemptions.



# **CLASS A - Continuation Shares**

All opinions expressed in the Investment Manager's report are those of the Investment Manager at the time of writing, and are subject to change, dependent on future changes in the market. Any prediction, projection or forecast on the economy, stock or the economic trends of the markets is not necessarily indicative of the future or likely performance.

#### INVESTMENT MANAGER'S REPORT

### Portfolio Overview and Commentary

As of 31 October, the NAV per share of the Lead Series Class A shares ("the Fund") increased 4.8% MoM. The VN-Index increased 7.6% MoM during the reporting month.

The main contributors were REE Corporation (REE, +14.7% MoM), Hoa Phat Group (HPG, +7.9% MoM) and Vinhomes (VHM, +9.2% MoM). The only detractor was Saigon Cargo Service (SCS, -1.8% MoM).

Underperformance relative to the VN-Index in October 2021 was largely due to the following factors: (1) the fund currently has no exposure to PetroVietNam Gas JSC (GAS), which recorded a share price increase of 28.4% MoM, and contributed 1% to the VN-Index's return in October, (2) the fund also has no exposure to Vin Group (VIC), which recorded a share price increase of 8.9% MoM, contributing 0.6% to the VN-Index's return during the month, (3) the fund is relatively underweight in the real estate sector which saw a share price rebound during the month.

In terms of YTD performance, the NAV per share of Class A has increased 39.1%, while the VN-Index has increased 32.8%.

**REE Corporation's (REE)** share price increased 14.7% in October 2021, likely due to investor expectations for a potential recovery of REE's Mechanical and Electrical Engineering ("M&E") and office leasing segments post lockdowns. These two segments were negatively impacted by the implementation of strict social distancing measures in Ho Chi Minh City in Q3 2021, resulting in REE's overall revenues and net profit declining by 27% and 24% respectively YoY for the quarter. The M&E segment, which accounts for approximately 62% of REE's total revenue in 2020, saw project delays occur during the period, while the office leasing segment, which accounts for approximately 18% of REE's total revenue in 2020, saw revenues and profitability impaired as REE had to provide rental support to its tenants during the lockdown. We expect the performance of these segments to rebound in Q4 2021 onwards as lockdown restrictions are lifted.

With its core focus on hydropower, we expect REE to structurally benefit from the growth and transition of Vietnam's power generation market to a more competitive and open market, as hydropower plants are the most cost-competitive plants domestically. REE's total power generation capacity is expected to expand by 15% in 2022 with the operation of 3 wind projects and 1 solar rooftop project. The expansion and diversification of REE's power generation portfolio is expected to enable REE to further strengthen its position in the electricity market over the long-term.

We also expect REE's office leasing segment to become another key growth driver for REE in the long-term. REE's office portfolio is expected to expand in capacity by around 25% from mid-2023 onwards, with the launch of a new office building - E-town 6.

1. Source: REE's Management

# MONTHLY FACTSHEET 31 October 2021



**Hoa Phat Group's (HPG)** share price increased 7.9% in October 2021. The increase was likely due to strong results for Q3 2021. HPG recorded net sales of VND 38.9 trillion (+58% YoY) and NPAT of VND 10.3 trillion (+173% YoY) in Q3 2021. The strong growth was due to the sales volumes of hot rolled coil increasing by nearly sixfold YoY, along with a 137% YoY in steel sheet sales volumes.<sup>2</sup> Hot rolled coils accounted for 30% of total sales volumes in Q3 2021. In contrast, the construction steel sales volume decreased by 1% YoY and billet sale volumes decreased by 57% YoY in Q3 2021 due to lower domestic demand caused by lockdown disruptions to construction projects. For 9M 2021, HPG recorded net sales of VND 104.8 trillion (+63% YoY) and NPAT of VND 27.0 trillion (+207% YoY).

We expect a strong recovery in construction steel demand in Q4 2021 due to a potential increase in public investment spending as the COVID-19 situation stabilizes. Over the long term, as the dominant steel manufacturer domestically, we expect HPG to benefit from expected strong demand in the infrastructure and construction sectors in Vietnam supported by robust public investment and a recovering real estate sector.

**Saigon Cargo Service's (SCS)** share price decreased 1.8% in October 2021. The decrease was likely due to weaker-than-expected results in Q3 2021. SCS recorded a revenue of VND 172 billion (+2% YoY) and NPAT of VND 121 billion (+5% YoY) in Q3 2021. For 9M 2021, SCS has recorded total revenues of VND 576 billion (+16% YoY) and NPAT of VND 406 billion (+21% YoY). Lower growth in Q3 2021 was due to a decrease of 44% YoY in domestic cargo volumes and a decrease of 5% YoY in international cargo volumes due to operational disruptions with local manufacturers during the lockdown. However, average service prices charged to customers increased by 23% YoY in Q3 2021, due to the higher contribution from international cargo which can be priced more than 5 times than domestic cargo.<sup>3</sup>

We expect SCS to recovery strongly from Q4 2021 onwards due to several factors: (1) expected stabilization of the COVID-19 pandemic situation will enable manufacturers to resume operations after several disruptions during the lockdown; (2) expected increases in cargo transport services on more passenger flights when travel restrictions further ease; (3) demand for air freight transport is expected to remain robust with sea freight logistics chains continuing to face bottlenecks and sea freight costs remaining high.

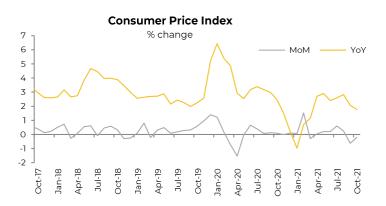
<sup>2.</sup> Source: HPG's Management

<sup>3.</sup> Source: SCS's Management



#### **Macroeconomic Overview and Commentary**





**COVID-19 cases rose strongly again, but the country is better prepared** – for the first 2 weeks of November, Vietnam recorded an average of 7,500 cases of community infections per day, up 142% MoM. COVID-19 has spread in most provinces, however, the COVID-19 vaccination rate has increased strongly. As of 15 November 2021, 37% of Vietnam's population has been fully vaccinated, and in addition, 29% has received their first shots.<sup>4</sup> Vietnam remained as the fifth highest vaccination rate in Southeast Asia as of 15 November. With higher vaccination rates, the country is in a better position to manage the economic disruptions caused by the COVID-19 pandemic and reopen its borders. On 17 November, Vietnam received its first international tourists after 20 months of closed international borders to tourists.

**Decreasing CPI** – Vietnam's consumer price index (CPI) for October 2021 decreased 0.2% MoM and increased 1.77% YoY. The decrease in October CPI MoM was mainly due to the adjustment in food prices and construction material prices. Moreover, Vietnam's demand for electricity and water was lower due to cooler weather. For 10M2021, Vietnam's average CPI rose 1.8% YoY – the lowest rise for the first 10 months since 2016.

**PMI bounced back to above 50** – the Nikkei Vietnam manufacturing purchasing manager index ("PMI") recovered strongly from 40.2 in September 2021 to 52.1 in October 2021. Manufacturers have resumed their operations as the lockdown restrictions have been eased and employees have returned to work.

**Recovering FDI -** As of 20 October 2021, Vietnam YTD has attracted USD 20.1 billion (+16% YoY) of total newly registered FDI and additional FDI from existing investors. However, disbursed FDI decreased by 4% YoY to USD 15.1 billion due to remaining social distancing measures in some provinces.

**Back to a balance of trade surplus** – According to Vietnam Customs, Vietnam exported USD 269.8 billion (+17% YoY) and imported USD 269.6 billion (+28% YoY) in 10M 2021. After 5 months of trade deficits, Vietnam recorded a trade surplus of USD 125 million in 10M 2021. After YOY decreases in exports and imports in September due to lockdown restrictions, Vietnam recorded an increase of 6% YoY in exports and 7% YoY in imports in October 2021.

4. Source: https://ourworldindata.org/covid-vaccinations





#### About Duxton Capital (Australia) Pty Ltd

About Duxton Capital (Australia) Pty Ltd
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USD 662 million worth of assets under management and advice as of December 2020.

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\*Formerly known as DWS Vietnam Fund Limited. The Fund was renamed to Vietnam Phoenix Fund Limited following the resignation of Deutsche Asset Management (Asia) Limited as Investment Manager on 30 September 2016. Following the resignation of Deutsche Asset Management (Asia) Limited Duxton Asset Management Pte Ltd was appointed the Investment Manager of Vietnam Phoenix Fund Limited. On 1 May 2020 Duxton Asset Management Pte Ltd resigned as Investment Manager and Duxton Capital (Australia) Pty Ltd was appointed.

#### **Contact Information**

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